



# AGENDA ITEM SUMMARY

**Agenda Item:**

23017 - Prime Food Vendor RFP

**Person Submitting Item:**

Charles Rathbun

**Background and Summary:**

The purpose of this request is for a Prime Vendor Agreement to provide a market basket of most commonly ordered food items at a case + fee basis. In turn, Food & Nutrition Services provides healthy lunches for all students meeting all mandatory requirements.  
Year 4 of 5

**Budget Source:**

Food & Nutrition

**Strategic Plan Alignment:**

Fostering Supportive & Healthy School Communities

**Recommendation:**

Approve



# PURCHASING UNIVERSAL REQUEST

BLUE VALLEY SCHOOL DISTRICT #229  
 BOARD OF EDUCATION APPROVAL FORM

Department/Bldg.:	Food & Nutrition Services	Requested By:	Charles Rathbun
<b>Purpose:</b> (please explain in detail why we need the items or services requested)			
<p>The purpose of this request is for a Prime Vendor Agreement to provide a market basket of most commonly ordered food items at a case+ fee basis. In turn, Food &amp; Nutrition Services provides healthy lunches for all students meeting all mandatory requirements.</p> <p>Year 4 of 5</p>			
Fund:	Food Service	Account Number:	
Funding Year:	2026/2027	Location(s) items or services are for:	District Wide
Does this use Bond Funds? (if yes, see below)		No	
<input type="checkbox"/> This request includes extended warranty, service or maintenance. Please complete the <u>Bond Warranty Agreement Form on page 2</u>		<input type="checkbox"/> This request includes training or consultation. Please complete <u>Bond Consultant Services Form on Page 3</u>	

**Check all that apply to this Purchase:**

- |  |  |
|--|--|
| <input type="checkbox"/> This is a New Contract        | <input type="checkbox"/> This is a New Bid/RFP                                 |
| <input type="checkbox"/> This is a Renewal Contract    | <input checked="" type="checkbox"/> This is a Purchase from RFP # <b>23017</b> |
| <input type="checkbox"/> This is a Curriculum purchase | <input type="checkbox"/> This Purchase requires BOE Signatures                 |
| <input type="checkbox"/> This can be purchased off of  | _____ Contract # _____   |

Begin Date: <b>7/1/2026</b>	End Date: <b>6/30/2027</b>
Company: <b>US Foods, Inc.</b>	Street Address: <b>16805 College Blvd.</b>
Contact Name: <b>Ashley Lyerly</b>	City: <b>Lenexa</b>
Telephone: <b>(913) 526-1090</b>	State: <b>KS</b>
Email: <b>ashley.lyerly@usfoods.com</b>	Zip Code: <b>66219</b>
Cost: <b>\$ 3,900,000.00 Estimated</b>	
Prior Year Cost: <b>\$3,800,000.00 Estimated</b>	
Terms: (Annual, Multi-Year, One-Time): <b>One-Time</b>	

Month:(board meeting) April 2026 Budget Administrator Charles Rathbun Date 3/31/26

<b>RFP 23017 Prime Vendor</b>		<b>Graves Foods</b>		<b>US Foods</b>	
<b>PHASE I SCORING</b>	<b>POINTS POSSIBLE</b>	<b>Amounts</b>	<b>Points</b>	<b>Amounts</b>	<b>Points</b>
Vendor Qualifications	<b>20.00</b>		14		19
Market Basket	<b>18.00</b>	2,193,705.69	17.36	2,115,436.56	18
Group A (Cost per Case)	<b>18.00</b>	6.60	9.55	3.50	18
Group B (cost per weight)	<b>4.00</b>	0.09	4	0.15	2.4
References	<b>5.00</b>		3		5
Flexibility, Timeliness & Resources	<b>20.00</b>		15		18
Value Added	<b>10.00</b>		8		9
Overall Proposal	<b>5.00</b>		3		5
<b>GRAND TOTAL PHASE I SCORING:</b>	<b>100.00 Points</b>	<b>73.90</b>	<b>Points</b>	<b>94.40</b>	<b>Points</b>