



14474 Carlson Circle | Tampa, Florida 33626

Buyback Quote

PO-82014

Date: 6/6/2023

Signature Due By: //

Expiration Date: //

Prepared For:

Beth Johnson

beth.johnson@k12.sd.us

Meade School District 46-1

Ship To:

Meade School District 46-1

1230 Douglas Street

Sturgis, SD 57785

United States

Prepared By:

mac of all trades

Nathan Sharley

n.sharley@macofalltrades.com

Product	Quantity	Sales Price	Total Price
iMac 20-inch	1.00	\$0.00	\$0.00
iPad (4th Gen) Wi-Fi (16GB)	4.00	\$10.00	\$40.00
iPad (5th Gen) Wi-Fi (32GB)	29.00	\$70.00	\$2,030.00
iPad (6th Gen) Wi-Fi (32GB)	81.00	\$97.00	\$7,857.00
iPad Air (1st Gen) Wi-Fi (16GB)	20.00	\$5.00	\$100.00
iPad Air (2nd Gen) Wi-Fi (16GB)	169.00	\$40.00	\$6,760.00
Mac mini (Late 2014) 1.4 GHz	60.00	\$60.00	\$3,600.00
Mac mini Server (Mid 2011) 2.0 GHz	1.00	\$0.00	\$0.00
MacBook Air (11-inch, Early 2014) 1.4 GHz	2.00	\$55.00	\$110.00
MacBook Air (11-inch, Early 2015) 1.6 GHz	37.00	\$90.00	\$3,330.00
MacBook Air (11-inch, Mid 2013) 1.3 GHz	7.00	\$40.00	\$280.00
MacBook Air (13-inch, Early 2014) 1.4 GHz	2.00	\$65.00	\$130.00
MacBook Air (13-inch, Early 2015) 1.6 GHz	54.00	\$116.00	\$6,264.00
MacBook Air (13-inch, Mid 2013) 1.3 GHz	48.00	\$55.00	\$2,640.00
MacBook Air (13-inch, Mid 2017) 1.8 GHz	1,960.00	\$225.00	\$441,000.00

Total Quantity 2,475.00

Maximum Value \$474,141.00

Minimum Guarantee \$379,312.80

Grand Total \$474,141.00

Notes

Maximum Value: \$474,141.00

Minimum Guarantee: \$379,312.8 (Due Upon MOAT Takeout)

Address: Meade 46-1 Business Office 1230 Douglas Street Sturgis, SD. 57785



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Grading Breakdown:

- Grade A - Like new condition. No defects, light hairline scratching on the casing is acceptable - Full price
- Grade B - Minor defects such as corner bends, case scuffs, or light screen wear - 15% less than Grade A value
- Grade C - Moderate or multiple defects including dents, case wear, or screen imperfections - 30% less than Grade A value
- Grade D - Heavy signs of use. Including major cosmetic defects - 50% less than Grade A value
- Grade F - Defective or broken items (logic boards, displays, keyboard, ports, buttons, trackpad, battery, RAM, hard drive, cameras, audio, network connectivity, hinges, etc) - 85% less than Grade A value

Graded Pricing

All units are quoted for Grade A value. Grade A - 100%. Grade B - 85%. Grade C - 70%. Grade D - 50%. Grade F - 15%.

Mac of All Trades will perform an audit detailing the functionality, cosmetic grade, model accuracy, and included peripherals.

Products must be unlocked prior to arrival to the MOAT Warehouse. All units will be inspected to verify this upon arrival.

Our quote is guaranteed until // when signed on or before //.

Payment Terms

Minimum payment due via certified check or bank transfer 24 hours prior to device pickup. Final payment for graded devices due within 45 days of device pick-up.

Remaining Payment may be delayed due to locked devices.

Pickup and Shipping

Mac of All Trades provides all shipping supplies and delivery expenses at no charge. MOAT staff will fly on-site to pack, label, and ship all Apple assets.

All employees will be insured, badged, and in uniform at all times when on campus.

Each device will be labeled (MOAT Asset tag) and final counts will be shared.

Deductions

Any products received after a quote expiration date of //, a 10% deduction will apply and continue to apply every 30 days thereafter.

All products must be unlocked upon receipt or payment may be delayed.

Any remaining locked units will have a zero value after 90 days and will be recycled.

Accessory Deductions

Non-OEM, missing, or non-functional accessories

WAIVED



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Terms

This Purchase and Sale Agreement (this "Agreement") and the information contained is strictly confidential and may not be shared or distributed to any third party, in whole or part, without Mac of All Trades' express written permission. Upon mutual execution of this Agreement, Customer hereby agrees to sell and Mac of All Trades hereby agrees to purchase the equipment listed below in accordance with the terms and conditions of this Agreement.

This Agreement shall be binding upon, and inure to the benefit of, the parties hereto and their respective successors and assigns. This Agreement sets forth the entire agreement and understanding between the parties relating to the subject matter hereof and shall modify and supersede any prior agreement or discussion relating to such subject matter. This Agreement and the parties' rights and obligations hereunder may not be assigned without the prior written consent of the other party hereto. This Agreement may not be amended or supplemented other than by means of a written instrument duly executed and delivered by each of the parties hereto. This Agreement may be executed in multiple counterparts. Facsimile or .pdf copies of the signature page hereof shall be deemed originals and shall be binding for all purposes.

This Agreement shall be governed by and construed in accordance with the internal laws of the State of Florida. All claims or proceedings arising out of or related to this Agreement shall be litigated in courts located within Tampa, Florida, and both parties hereby consent and submit to the jurisdiction of any local, state or federal court located in Tampa, Florida.

In the event of any suit or other proceeding between the parties related to this Agreement or any rights or obligations hereunder, the substantially non-prevailing party shall pay the substantially prevailing party's reasonable legal fees and expenses, in addition to such other damages as may be awarded.

By signing below, you have reviewed and accepted the above quote submitted by Mac of All Trades for the purchase of the listed equipment and acknowledge that they will form part of and be incorporated into this agreement through its completion. Ownership of devices transfers to Mac of All Trades once devices shipped or are picked up by authorized personnel.

Signature: _____

Name: _____

Date: _____



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14474 Carlson Circle | Tampa, FL 33626
813-925-1181

Grading Definitions

Grade	Condition	Description
A	Excellent	Minimal wear. Light hairline scratches on casing.
B	Very Good	Minor wear. Light blemishes or dents on casing. LCD has no white spots.
C	Good	Normal wear. Moderate blemishes or dents on casing. Screen may have some light scratching.
D	Poor	Heavy wear. Heavy blemishes or dents on casing. Screen may have deep scratches or delamination.
F	Defective	Device has a functional defect or extreme cosmetic damage. (keyboard, trackpad, button(s), port(s), speaker(s), microphone, camera, RAM, hard drive, battery, logic board, display, etc.)



NIST Data Erasure Services

- For iOS



A verified Phonecheck Certified partner for all-in-one device certification

The Mac of all trades Certified Refurbished process entails a two-stage cleaning process, visual inspection, and rigorous refurbishment process, held to the highest quality standards ahead of repair and repacking devices for resale. Incorporating comprehensive checks, diagnostics and erasure by Phonecheck in this thorough quality control process, mac of all trades is proud to be a Phonecheck verified partner for best-in-class device certification.

- For Laptops and Desktops



The most complete solution to guarantee data protection and security compliance, while embracing sustainability. Securaze Work Operations delivers certified data erasure and asset diagnostics with a focus on lean processing to optimize operations while certifying each asset for resell, repurpose or proper disposal.





Certificate of Registration

Certificate Number:
C0129253-RI14

This certifies

Certificate Issue Date:
03-Nov-2022

Registration Date:
02-Nov-2022

***Expiration Date:**
22-Oct-2025

**Technology Conservation Group,
Inc.**

705 South Easy Street
Lecanto, Florida, 34461, United States

has been assessed by NSF-ISR and found to be in conformance to
the following standard(s):

RIOS:2016

*The organization has been audited by a certification body that is in
conformance with ISO/IEC 17021 requirements and applicable ANAB
requirements*

Scope of Registration:

Electronic asset recovery services including material
collection, receipt, classification, handling, testing, resale,
storage, data destruction, transport and recycling.

Authorized by:

A handwritten signature in black ink, reading "Jennifer Morecraft".

Jennifer Morecraft
Senior Managing Director
NSF-ISR

Issued by:

NSF International Strategic Registrations (NSF-ISR)
789 N. Dixboro Road, Ann Arbor, MI 48105 USA

Authorized Registration and/or Accreditation Marks. This certificate is property of
NSF-ISR and must be returned upon request.

*Company is audited for conformance at regular intervals. To verify registrations
call (888) NSF-9000 or visit our web site at www.nsf-isr.org





References

The Montclair Kimberley Academy

Bill Stites

Director of Technology

6 Lloyd Road, Montclair, NJ 07042

973-509-4595

wstites@mka.org

QTY 1,280 – MacBook Air, MacBook Pro, iPads (MOAT staff completed takeout services)

Wayzata Public Schools

Julie Hiebert

Manager of Support & Services

305 Vicksburg Lane North Plymouth, MN 55447

763-745-5103

julie.hiebert@wayzataschools.org

QTY 2,100 – iPads, 21.5-inch iMacs (MOAT staff completed takeout services)

Baylor University

Matthew Branch

Director of Computer Installations

1201 South 5th Street, WACO, TX, 76706

254-710-4786

Matthew.Branch@baylor.edu

QTY 10,000 – Laptops, iOS, iMacs (MOAT provides custom packing supplies upon request) (Long lasting relationship for over 10 years)



mac of all trades

References

Belen Jesuit Preparatory School

Carol Vila

Director of Technology

500 SW 127th Avenue, Miami, FL 33184

305-223-8600

cvila@belenjesuit.org

QTY 774 - iPads (MOAT staff completed takeout services)

Shakopee Public Schools

Bryan Drozd

Director of Instructional Technology

1200 Town Sq Shakopee, MN 55379

952-496-5174

bdrozd@shakopee.k12.mn.us

QTY 800 - MacBook Air (MOAT supplied custom packing supplies)

Chelsea Public Schools

Richard Pilcher

Chief Technology Officer

500 Broadway, City Hall Room 216, Chelsea, MA 02150

617-466-5005

pilcherr@chelseaschools.com

QTY 550 21.5-inch iMacs (MOAT staff completed takeout services)



April 26, 2023

JENNIFER GABLE
MAC OF ALL TRADES, LLC
14474 CARLSON CIR
TAMPA, FL 33626

Subject: Letter of Verification for MAC OF ALL TRADES, LLC

To Whom It May Concern:

Thank you for taking the time to contact Wells Fargo Bank, N.A. regarding a letter of verification for your account. We appreciate the opportunity to complete your request.

This letter is verification that the customer named above has an open and active checking account with Wells Fargo Bank, N.A. as of today, 4/19/2023.

The numbers are as follows:

- Account Number: 2000021927018
- Routing Number: 061000227

If you need additional assistance, please feel free to contact me at 704-317-5138. We appreciate your business and look forward to servicing all of your financial needs.

Sincerely,

Terrelle Williams

TERRELLE WILLIAMS
Relationship Manager
Regional Business Relationship Management





Over 25 Years of **Excellence**

Education Solutions

Nathan Sharley

Account Executive
n.sharley@macofalltrades.com
Ext. 218

Jeff Vaillancourt

Sales Director
j.vaillancourt@macofalltrades.com
Ext. 211

**mac of
all trades**

Attn: Purchasing
14474 Carlson Circle
Tampa, FL 33626
United States

Tel. 1-800-581-8987
www. macofalltrades.com

CEO Michael Snyder



mac of all trades

Who We Are?

Mac of all Trades has been serving the Apple buyback industry since 1995. We have a dedicated team that offers a personalized approach to buybacks. While purchasing over 15,000 Apple assets from schools in 2022 alone, we estimate that we will have purchased over 20,000 devices by the end of 2023.

Who We Serve?

Our current education portfolio ranges from computer labs to 1:1 programs across K-12, Higher Education and Private schools. We operate nationwide and can send our takeout team anywhere to pack/ship assets.

Why Partner with Mac of All Trades?

- Competitive pricing within the industry
- 50+ years in buyback experience
- On-site pick up and removal
- Detailed audit reporting
- Secure data destruction
- A trusted reputation

Our Advantage

Our strong combination of retail and wholesale channels allow us to offer more than regular Asset Recovery companies who primarily wholesale. Our retail channel (www.macofalltrades.com) allows these devices to be reused within local communities rather than getting exported to other countries.

Beth,

Thank you for taking the time to review our quote! We would love to earn your business for this summer refresh. We value the relationships that we have with schools and hope to continue to grow them as we go.

- Nathan Sharkey

J

mac of all Trades
Team